



The Art and Science of Grant Writing

Winning Strategies To Get More Money

Presented by
US Government Grants

Workshop Includes

- How to claim stimulus funding
- Where to get new money
- Why 50% of grant proposals fail
- Sample winning grant proposals
- How to develop good problem statements
- Eleven key components of a proposal
- Five step process for program planning
- 28 items to have prepared in advance
- Private foundation & Corporate grants
- Federal, state & local government grants
- Evaluation methodology
- Fascinating case studies
- Individualized coaching for improvement
- Grant Writing as a career
- Collaboration training
- Workbook and handouts

Beverly Santicola President and CEO of US Government Grants, is a national training consultant with expertise in grant administration, grant writing, nonprofit leadership, project management, and community development. Since 2001 she has trained more than 2,500 nonprofit organizations throughout the United States, including city, county, state and federal government agencies; schools, colleges and universities; hospitals and health care providers; churches, faith based organizations and other nonprofits. Santicola remains active in the field of grant administration and grant writing, working with a team of affiliates that have generated more than \$100 million in grants for their clients over the past eight years. For more info:

www.us-government-grants.net
1-866-843-3493

San Antonio Workshop December 10-11, 2009

Wayland Baptist University
11550 IH 35 North,
San Antonio, TX 78233
\$299 Per Person

Workshop Begins at 9:00 am and Ends at 3:00 pm
Co- Sponsored by
Alamo Resource Conservation & Development (RC&D) Area

What People Say...

Our first grant proposal was turned down. Then I went to your class and tried again using the methods you taught. I'm happy to say we just got a **\$1.6 million dollar grant award!** Thanks for your help. Janis Jarvis, Clear Creak ISD

"By the way, we received a \$50,000 grant from Frost Bank last month. I am still **batting 1000** using the Santicola model (4 proposals and 4 awards totaling \$638,000)." Dr. James Antenen, Dean, Wayland Baptist University-SA

"Three things really impressed me: 1) the **passion**, 2) the **professionalism**, 3) the **morality of it all**. – Mike Hucker

I don't know if you remember helping me out with a grant I wrote about 3 months ago-but I wanted to say thank you. **We received \$175,000.** Thank you so much for all of your help! Tricia Haddad, One by One Ministries

The presenter was interesting and excellent. The workshop content was comprehensive. The workshop **included excellent resources to start looking for grants.** Patricia A. Morgan, Police Officers Support Team, Pittsburgh, Pennsylvania

Registration Information: Fax Registration: 1-713-960-0537, Mail to 2929 Buffalo Speedway, Suite 213, Houston, TX 77098

Name: _____ Agency _____

Address: _____, City _____

State _____, Zip _____, E-Mail _____

Work Phone (____) _____ Fax (____) _____

Payment Information: Visa _____ MasterCard _____ Amex _____ Discover _____ Card Number _____

Expiration Date _____ Name on Card _____ Signature _____

Security Number on Back of Card or Front of Amex _____ Check _____ Money Order _____ Purchase Order _____

City of Workshop _____ Registration Fee: \$299 _____

Group Rate \$250 per person for 3 or more _____ x \$250 = _____.

Please post or share this brochure with others who may be interested in grant writing.

For more information: www.us-government-grants.net or call 1-866-843-3493 or 1-713-840-1380.

Cancellation Policy: Your money will not be lost for cancellation. If you need to cancel for any reason call 1-713-840-1380 at least 2 days before the workshop and we will apply your registration fee to a future workshop in your choice of cities.

If you wish to continue receiving notices by fax, do nothing. For fax list removal call our National Fax Removal Center (800) 233-5096. When prompted, enter your fax number.